

# North Carolina Education Lottery Commission Meeting

Wednesday, December 14, 2011 – 12:30 p.m.

2100 Yonkers Road

Raleigh NC 27604

## **I. Chairman**

- i) Opening
- ii) Approval of Minutes
  - September 22, 2011

## **II. Audit Committee Report**

- i) Financial Audit
- ii) Internal Audit Final Reports
  - Instant Ticket Validations
  - Online Ticket Validations
- iii) Quarterly Activity Report (No Document)
- iv) Biannual Audit Plan

## **III. Operations/Personnel Committee Report**

## **IV. Finance Committee Report**

- i) Financial Reports
  - October 2011
  - Four Months of FY12
- ii) Retailer Incentive Policy Changes
  - Powerball
  - Instant Ticket
- iii) Lottery Drawing Show Production and Television Services RFP Evaluation/Recommendation (No Document)
- iv) Player Reward Program and Related Services RFP Negotiations Update (No Document)
- v) Options to Increase Revenues (No Document)

## **V. Executive Director**

- i) Key Performance Indicators (Distributed at Meeting)
- ii) NCEL Website – Minority Business Pages (No Document)
- iii) Retailer Advisory Board
- iv) Commission Action Items for Strategic Plan
- v) FY12 Second Quarter Advertising/Marketing Update (No Document)